

Northgate Telematics

Improve customer service, reduce costs
and improve control



To be successful in today's fast moving and ever changing world, every business needs to improve the way they work – to save money, drive efficiencies and improve health and safety.

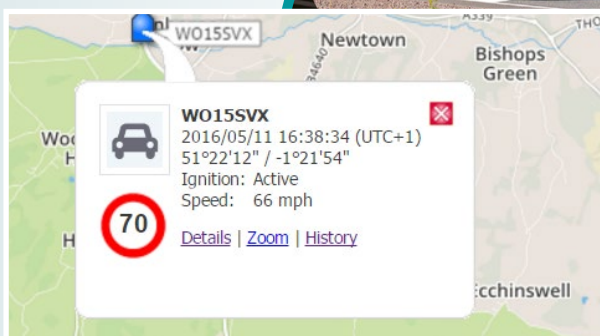
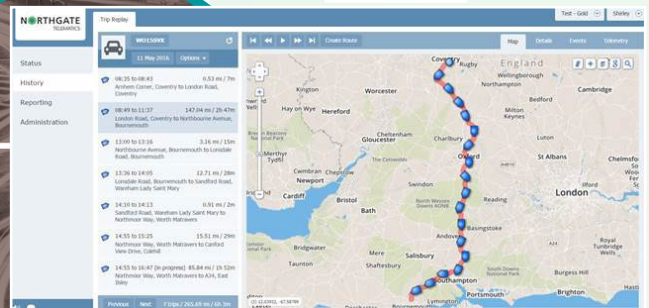
At Northgate, we understand how important your vans are to your business which is why we've designed our Telematics solutions to give you the control you need and peace of mind that your vehicles are always productive, operationally efficient and safe.

3 great reasons for your business to switch on to Northgate Telematics

1: Improve customer service

Instantly locate drivers, allowing you to respond quickly and accurately to customer enquiries. Accurately re-route or allocate urgent jobs throughout the day.

1



3

3: Improve control

Complete fleet visibility to dramatically improve efficiency. Also improve compliance and driver safety.

2

2: Reduce costs

Reduce fuel costs by managing driver speed and reducing excessive idling; reduce labour costs by validating overtime and monitor vehicles being used for private use.

Our cost effective and flexible solution comes in two packages:



CONTROL

£2.50 per vehicle per week

What you get:

- Real time and historic view of your vehicles
- Access to 5 valuable reports to help you manage your costs; Speeding, Location, Idling, Trip Listing and Curfew Violation
- Reduce fuel costs by managing driver speed and reducing excessive idling
- Reduce labour costs by validating overtime
- Improve control and operational efficiency with real time knowledge of where vehicles are and have been
- Reduce costs - monitor vehicles being used for private use



CONTROL+

£4.50 per vehicle per week

All the features of CONTROL and:

- Access to full reporting suite, including driver behaviour
- Set up alerts and notifications bespoke to your objectives
- Define bespoke tolerances for speeding and idling management
- Create zones and geofences specific to your business to help you manage your vehicles

All the benefits of CONTROL plus:

- Reduce costs and improve compliance by using the driver behaviour report suite and scorecards to curb unsafe driving habits before they lead to more serious incidents
- Reduce operating costs by using alerts to monitor and act on unauthorised vehicle use

"It has been massively beneficial to our business... if a customer rings we can tell them where the driver is and if a driver is struggling we can send other drivers to help them."

Fleet Manager, Logistics company



Want to find out more?

It's easy. Simply choose the package you need and leave the rest to us.

Features and benefits		CONTROL	CONTROL [†]
		£2.50 per vehicle per week	£4.50 per vehicle per week
Real Time Tracking	Industry leading live vehicle information - no buffering, no streaming	✓	✓
Real Time Vehicle Visibility	Ability to locate and track vehicle movements in real time	✓	✓
Training	Online user guide and video tutorials designed to get you up on running	✓	✓
Cloud Based Platform	Reliable and secure platform with no downloads and no burden on your systems or infrastructure	✓	✓
Intuitive Interface	Simple and intuitive user interface	✓	✓
Maps	Google street view level maps	✓	✓
Access on Smartphone	Use your tablet or smart phone to access on the go	✓	✓
European Coverage	Full telematics usage across the continent	✓	✓
Business Report Suite	Access to a suite of 5 valuable business reports; Speed, Trip Listing, Excessive Idling, Curfew Violation, Location)	✓	✓
Speed by Road	Vehicle speed data can be measured against posted road limits	✓	✓
Trip History	Detailed vehicle trip history available	✓	✓
Out of Hours Use	Monitor usage outside of standard hours (8am-6pm Monday to Friday)	✓	✓
Custom Fields	Setup unique fields that can be reported against, eg Driver ID	✓	✓
Cost Centres	Setup and manage cost centres to consolidate views and report on groups of vehicles	✓	✓
Control Reports	Tailor for a specific date range or group of vehicles, or schedule for delivery direct to your mailbox	✓	✓
Training Control	A one hour training session with our dedicated support team. They'll help you understand how to get the most out of configuring and using telematics for your business	✓	✓
Customised User Access	Setup customised user access for different organisational roles	✗	✓
Advanced Reports	Access to advanced business reporting suite; Driver behaviour, Utilisation, Zones, Asset Rating, Alerts, Driver Hours PLUS the standard Speeding, Trip Listing, Excessive Idling, Curfew Violation and Location reports. Report when you need or schedule for delivery direct to your mailbox	✗	✓
Driver Behaviour Scoring	Construct a unique driver behaviour scorecard that reflects your business requirements	✗	✓
Speed by Road Advance	Set speed tolerances for your business or by vehicle and combine with alerts or reporting to manage driver behaviour	✗	✓
Out of Hours Use Advance	Set the working hours for your business, or by vehicle, and combine with alerts or reporting to monitor unauthorised use	✗	✓
Real Time Notifications and Alerts	Real time SMS or email notification when parameters you've set have been breached	✗	✓
Geofencing	Setup user defined zones for location analysis and proximity warnings	✗	✓
Vehicle Usage	Monitor and measure vehicle utilisation	✗	✓
Training Advance	A follow up one hour session with our dedicated support team after 2 months of use. We want to make sure you're confident using the features that are most beneficial to you.	✗	✓
System Customisation	Rebrand and customise your view for your business	✗	✓
Extras	We have the ability to supply and fit specialised telematics solutions (cameras, cold chain, assets with no clean power, etc)	✗	Price on application
Access	The number of users setup per account	Up to 10 user accounts	Unlimited user accounts

Northgate Telematics - real businesses, real benefits



"We have already had a 10% saving due to fraudulent over-time claims."

Managing Director,
Flooring company



"Just the insurance benefit alone pays for the system."

Business owner,
Event services company



"We use it to prove to our clients that our guys have been on site."

Area Manager,
Facilities maintenance company



"We paid for the system multiple times over in the first month by saving enormous amounts on diesel."

Financial Director,
Logistics company



"It helps dealing with customer complaints if we know where the van is."

Logistics Manager,
Courier company



"Fuel is our second biggest cost and we have saved 10% on our fuel costs since using Northgate Telematics."

Fleet Manager,
Water treatment company

NG-TM-01551-V3-23/11/16

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